

PMCTM

Empowered Performance. Delivering Value



Director : Mr. Vinod K. Pandita

Established : Incepted in 1997 and officially registered as privately held company in November 2010.

Products: PMC is a strategic management consulting firm that helps its clients in making things happen through unique, practical and proven approaches that are developed with expertise, over years. PMC helps its clients in formulating strategies to achieve business objectives and has sole focus to motivate people and organizations, to realize their potential.

PMC partners with its clients in determining the strategies to identify operational gaps, continually improve operational effectiveness and efficiencies, optimize use of resources, enhance people competencies, deploy cost restructuring tools, enhance customer satisfaction and service delivery efficiencies.

Core Values



PMC assists large and SME organizations in India and overseas to have a competitive-edge and sustained business growth and to keep pace with the ever-changing industry dynamics.

Vision : To emerge as a superior strategic management consulting firm having transnational presence through strong global partnerships

Mission: To create business value for our clients that returns many multiples of their investment.

Expertise & Consulting Services: Auditing: Operational Diagnostic Audit, Management Audits, Supplier Development Audits and Customer Approval Audits

Consulting: Strategy & Operational Excellence, Enterprise Business Excellence, Human Resource Excellence, Management System Excellence & Enterprise Technology Excellence

Training: Technical, Motivational and Personality Development trainings both at Inbound and Outbound levels.



History: Founder and Managing Director of PMC Pvt. Ltd., Vinod K. Pandita is first class graduate Industrial Production Engineer from Marathwada University of 1993 batch. Vinod in his early days of career has worked for top brands in manufacturing sector for almost 4 years. His entrepreneurship and passion for quality and management could not hold him back in employment for a longer period. One fine day on his supplier visit for procurement of material for his then multinational company, he was called upon and pursued to extend his help to manufacturing suppliers in Haryana to qualify them for Whirlpool's supplier approval programme which was audit based assignment in line with their "Blue Book Criteria". He grabbed this opportunity and started helping various manufacturing suppliers developing best practices and training them on technical subjects to meet Whirlpool's requirements. He then started his own consulting enterprise and expanded into field of quality assurance, certifications and training. He then got many opportunities to work as a management consulting partner with large brands like General Motors, Voltas, John Deere, Yamaha on one side and technical consulting partner with hardcore manufacturing sector in SME domain on the other.

The major break was when he signed up a contract with one of the major public sector companies under Ministry of Industries for preparing their 18 regional offices across India for quality management system and assisted them for then ISO 9001: 2000 certification. There was no looking back after that. Finally PMC brand was born in 2006 and registered as privately held firm in 2010.

Selected 2012-14





Achievements: There are many personal achievements by the founder of PMC and the company has received many accolades in terms of large contracts in the past. Few achievements to mention are as follows:

- a. Youngest consultant registered with Quality Council of India in 2003
- b. Authored a book on Quality Management in Public Healthcare in 2011, published by MoH&FW, GoI
- c. Strategy Workshop for NHSRC, a technical wing of NRHM, MoH&FW
- d. Contributed more than 10 articles on strategy, quality, human resource and lean management in various publications based on consulting experience
- e. Guest Speaker on various topics for multinational brands in India & Middle East
- f. Trained in Johannesburg, SA on Neethling Brain Instrument (NBI) and now handling consulting assignments as Practitioner & Counselor for human resource development both at personal and professional level.

Market : Our market comprises of those institutions, SME and large industrial houses, which see a slump in their business growth and need help to make their business effective, efficient and lean. Our market segment covers public and private sector including diversified industry from manufacturing to healthcare to oil & gas to education to food processing to logistics and supply chain et al. PMC has delivered multiple consulting assignments in India, Middle East, Sri Lanka and South Africa.

Recent Developments: PMC has signed a prestigious contract with multinational cement brand in India for Logistics Safety Excellence Programme. The mandate of this assignment is to assess logistics safety gaps and handhold cement plants for implementation of proposed recommendations to improve road safety and traffic management towards zero accident objectives.

PMC has partnered with one South African Human Resource Consulting company to sell psychometric profiles and impart trainings to different sets of human beings to improve their personal and professional skills.



Promotion: PMC generally believes in working together with strategic partners and gets business through "word of mouth". We strongly deem relationship building as the best fit for business growth. We conduct events, trainings and collaborative workshops to penetrate consulting market space. PMC promotes its brand through web promotion and mailers. Regular circulation of our quarterly newsletter "Periscope" helps us to promote our brand and create a niche in the knowledge space.

Expansion plans : PMC has a vision of becoming Rs. 5.0 Cr. company by 2015 and is set to strengthen its verticals further. PMC has conceived a training centre in the name of "Leadership and Skill Development School", which will start its operations in 2013 and is aimed to train students on one side and people of industry on the other. PMC is also focusing on quadruple growth in healthcare, oil & gas, infrastructure and manufacturing sector horizontals.

Recreation facilities, emblems for staff members: PMC's principal office at Gurgaon has recreational facilities for consultants to brainstorm and explore their talent and knowledge. Management encourages all consultants and creates different platforms for innovation and creativity. PMC has a structured career development plan for all members joining company. PMC has developed a strong platform for human resource to outgrow in the field of education, consulting and training.

Mantras to become successful entrepreneur: To become a successful entrepreneur, it is extremely important to be self disciplined, focused and sincere in the efforts to achieve set objectives. Patience and perseverance are two pillars of success and to make best out of this World is to lead by an example.

Brand values : A brand is the essence or promise that a product, service or company will deliver or be experienced by a customer. It is very important to maintain brand value and lead with innovation at all times to beat the competition. Our brand value has always been focussed on customer satisfaction.

Corporate Social Responsibility: For any business setup, implementation of corporate social responsibility initiatives makes that company a leader in a true sense. Business only for commercial reasons may not give that company a leadership position in the long run.

PMC has extended its help to the society in many ways. PMC has deployed resources at public healthcare facilities in remote district hospitals and PHCs in India for managing patients during OPD hours and supervising sanitation and hygiene facilities. In addition to this PMC trainer pool imparts free of cost trainings in the rural areas especially in the field of self development and career orientation.

Grate things you didn't know about: Great things I didn't know about Time. There may be many things which I don't know at this moment but as a human being evolves, this journey of knowing and learning is endless.