



MAN

STRUCTURALS PVT. LTD.



Board of Directors: Mr. P.M. Rungta, Chairman; Mr. Kishore Rungta, MD; Mr. Gaurav Rungta, Jr.MD; Mr. Gopal Tiwari, ED; Mr. Nirmal Rungta; Mr. S B L Jain; Mr. Inder Durlabhji

Established : Was incorporated on 12th June 1970 by Rungta Family as a Private Limited company.

Products: Manufactures transmission towers, substation structures, windmill towers, solar structures, telecom towers and applied space structures. The galvanized structures and structural towers are viably used in the electric power industry all over the globe, in transmission lines, power substations and distribution structures. In addition such structures, with custom designs, are also used as television broadcast masts, for microwave communication, flood light masts and other similar applications.

History: MAN Structural Pvt. Ltd. (MSPL), has its origin as a subsidiary of MAN Industrial Corporation which was a sole proprietorship concern, established in the year 1943. Subsequently a public limited company was floated, MAN Industrial Corporation Ltd. and all the assets and liabilities of MAN Industrial Corporation were transferred to MAN Industrial Corporation Ltd. (MICL). MICL was engaged in the rolling of sections for windows,



fabrication and forgings. The promoters recognized the need of the growing power industry in India way back in 1970s and decided to form a subsidiary under the name MAN Structural Pvt. Ltd.(MSPL) for diversification into manufacture of power transmission lines, towers and associated products. MSPL was converted into MAN Structural Ltd (MSL) as per provisions of sections 43A of the companies Act (Deemed Public Company) and then again converted to MAN Structural Pvt. Ltd. (MSPL) on the modification of said provision in law.

Achievements: Some of the significant achievements of MSPL are

- ❖ Was the first, in India, to export Microwave Towers (to Iran)
- ❖ First to manufacture narrow base towers for cities where land is a constraint.
- ❖ First in Rajasthan to take-up manufacturing of 765 KV transmission line towers.
- ❖ First to manufacture triangular tower with 0o deviation for Geological Survey of India (import substitution).
- ❖ Was awarded excellence certificate for productivity and quality on 17th December, 1998 by the Governors of Assam and Tamil Nadu.
- ❖ Was awarded best SME for Corporate Social Responsibility by Yes Bank and Business Today for the year 2010.
- ❖ Has been recently included in India's first 500 industries.
- ❖ Has highest fabrication and galvanized capacity in Rajasthan.



AN ISO-9001 COMPANY

Market: In view of huge demand of transmission line towers in India, we are mainly targeting the domestic market. Situated in Jaipur, we have an advantage in catering to the demands of northern region and north eastern parts of the country. Besides transmission line towers, the company has supplied structures in Telecom sector, Non Conventional Energy segment i.e. Wind Energy, Solar Power etc. The company is also catering to International Market, presently supplying goods to Oman.

Brand Value: Our Company is one of the approved manufactures of Power Grid Corporation of India Ltd. Their quality norms are very strict and very few companies in this trade get their approval. We are in the business since 1970 and known for our quality, designing capabilities and timely completion.

Recent Developments: In view of burgeoning demand of transmission line towers for power sector envisaged in 12th & 13th five year plans, the Company is modernizing its manufacturing facilities by installing CNC machines. We are also resorting to advance software for product designing and ERP system for production monitoring.

Promotion: The Company primarily supplies structures against tenders floated by various Government and Semi Government agencies. The Company is actively engaged in securing orders from private companies wherever possible. To make this happen the Company endeavours to improve its visibility amongst the clients through private visits, word of mouth and other methods for promoting quality products. The Company strongly believes in quality supply on time. For export marketing strong agency networking is resorted to.

Expansion Plans: The Company, this year, is focusing on automation. We plan to introduce few CNC machines, best software for designing and to increase the fabrication capacity from present 42000 M.T. to 50000 M.T. per annum.



Mantras of Success: Customer satisfaction; Employees satisfaction and addressing problems concerning employees and their family promptly; Ancillary development; Maintaining quality and timely supplies; Ethical and reasonable approach for problem solving.

Corporate Social Responsibility: The promoters are very generous towards social cause. They do various activities towards CSR. The family runs a school and colleges in their native place without charging any fee from poor students, runs a clinic where they look after medical need of the locals, provide food in school etc. Mr. Gaurava Rungta, Jt. Managing Director has been awarded Best SME for CSR by Yes Bank and India Today in the year 2011.

Greeting things you didn't know about: To bring succor to millions of homeless and foodless people. To impart education to people enable to have a reach for the same. Ultimate wish is to help the poor and destitute, to redress their problems to the extent

possible. The extent of financial implications are high which we didn't know as such through your organization an appeal is made to all the entrepreneurs to establish a creative equity fund.

